

### YOUR PARTNER IN FOOD INGREDIENTS

With decades of agrifood expertise, Ekoterra Foods is your dedicated B2B partner in the food industry. Our operations were re-established in Italy in 2022, strategically positioned to offer the highest quality ingredients to the producers around the world.

At Ekoterra Foods, we prioritize innovation and a customercentric approach in everything we do. Our deep industry knowledge and commitment to quality ensure that we provide the best raw materials to support our customers' success.

We invite you to explore our catalogue and discover how our products and services can meet your needs. Thank you for considering Ekoterra Foods as your trusted partner.



PLEDGE

At Ekoterra Foods, we commit to being your trusted B2B partner in the food industry. We supply the highest quality raw materials, driven by innovation and a customer-centric approach. With decades of expertise, we ensure excellence and support your success in every way.



#### SO SEAMLESS, WE BECOME AN EXTENSION OF YOUR BUSINESS

SOURCING SOLUTIONS Together with our producing partners in Italy, Turkey, and Poland, we source, develop, procure, import, export, warehouse, and distribute a wide range of ingredients. Driven by innovation and a customer-centric approach, we ensure excellence and support your success in every way..



CENTRIC

**CUSTOMER** 

WE MEASURE OUR SUCCESS ON YOURS Global Distribution: With a robust logistics network, we efficiently distribute raw materials to production facilities across Europe. Tailored Solutions: We go beyond being just a supplier; we are a dedicated raw material partner focused on excellence, improving product guality, and innovation for the benefit of people's health. It's in our own interest to build long-term mutually beneficial relationships with our partners and we work just as hard as you do.

#### WE SUPPORT YOU IN THE LATEST TRENDS

#### **Clean Labels & Dietary Focus:**



**INNOVATIVE** 

**APPROACH** 



#### **Global Distribution:**

With a robust logistics network, we efficiently distribute to food and beverage producers across Europe.

#### **Tailored Solutions:**

Beyond raw materials, our commitment extends to collaborating closely with food producers, tailoring solutions to meet unique requirements.

#### **Ekoterra Food is more than a supplier;**

we are raw material partner, dedicated to excellence enhancing the quality and innovation of food products.

We know the flavour of the week and long-term trends, offering innovation in sustainability, free-from, packaging and more!





# **ANNUAL SUPPLY CHAIN**



PRODUCTION PARTNERS ITALY, POLAND, TURKEY



32 PRODUCERS



WAREHOUSING IN ASTI, ITALY







10.000+ TONNES MOVED



### **PRODUCT** RANGE

#### **Dried Fruits Vegetables**

- Freeze dried
- Dehydrated
- Vacuum dried
- Pieces
- Powders

#### **Tomatoes**

- Paste
- Passata
- Polpa / Crushed Chopped / Diced Sauces
- Semi-Dried

#### **Vinegars** Herbs **Spices**

### **Pulses**

 Chickpea • Green lentil

### **Fruits**

- Ananas
- Apple
- Apricot • Blueberry
- Blackberry
- Cherries(sweet
- /sour)
- Orange
- Pomegranate • Strawberry
- Raspberry

#### **Beverages**

- NFC
- Juice
- Concentrates • Blends

### Grains

- Farro • Orzo
  - Nuts
- Pistachios • Wheat
  - Hazelnuts
  - Almonds

- Vegetables Artichokes • Beetroot Carrot(Black/Orange) • Peppers • Pumpkin • Spinach Tomatoes Zucchini **Flavourings** • Citrus



• Juice

• Extracts

• Essences

- bean gum
- **Emulsifiers**

Concentrates

Licorice root

- Carob





Our catalogue is dynamic and changes, stocked items could have lead times and MOQ requirements.

# **VISION FOR FRUIT**

### **APPLE** : IN ALL ITS FORMS

#### **APPLE JUICE CONCENTRATE**

An excellent product with low acidity. 70 BX Low acidity (1.1%-1.7%) Medium acidity (1.7%-2.1%) \*Organic available

#### DEHYDRATED APPLE

Our Dehydrated Organic Apples are made with 100% italian fresh fruit, processed in order to obtain both Low Moisture LM and Partially Rehydrated NM products.



#### DEIONIZED APPLE JUICE CONCENTRATE

The pure and natural sugar of the fruit, giving you the freedom and flexibility to use it as you need. 70 BX **\*Organic available** 







#### **CUT SIZES:**

Dice 6 (< 8 mm) with/without skin Dice 10 (< 12,5 mm) with/without skin Dice 15 (< 15 mm) with/without skin Dice 18/6 (< 6 mm) Flakes 6 Flakes 14 Slices 15 Slices 25 Semolino with/without powder Powder/Fiber in various granulometries Skin granules

## **ORANGE** IN ALL ITS FORMS

#### PEEL POWDER

Latin Name: Aurantii dulcis pericarpium Particle size : <0.40 mm



#### ORANGE JUICE CONCENTRATE

Produced from the Naval variety, famous for their rich properties. To guarantee a high- quality product, oranges only processed in peak season. Orange Juice Concentrate with spects and pulp ratios available all year round. 65 BX Pulp content: 3% - 11%

#### **ORANGE PEEL**

Product Description: Orange Peels Available Qualities: Coarse Cut, Square Cut, Fine Cut (Tea Bag Cut), Powder, Whole







### **JUICES AND CONCENTRATES**

Partnering with selected producers in Italy and Turkey to offer the highest quality products in NFC, juice concentrate and puree forms.



Apple 🥑 Juice Concentrate/Deionized NFC/ Puree



Juice Concentrate/ NFC



Orange Juice Concentrate/ NFC





Juice Concentrate/ NFC/

Puree/Puree Concentrate

Peach

Juice Concentrate/NFC/

Puree/Puree Concentrate



Juice Concentrate





Juice Concentrate

Certified Organic available



Beetroot

Juice Concentrate/





Juice Concentrate/ Puree/ Cubes/ Tomato Paste



### **TOMATO PRODUCTS**

#### **OUR RANGE**

Our tomato product range caters to a variety of manufacturing needs. Each of these products serve a distinct purpose in food preparation, catering to different requirements for texture, flavour intensity, and culinary application. The Brix level is a key indicator of sweetness and concentration, guiding the selection process to ensure the right fit for specific manufacturing needs.

Made from Italian-origin tomatoes, non-GMO, fresh, healthy, ripe, and thoroughly washed.

### TOMATO PASTE / CONCENTRATE TOMATO SEMI CONCENTRATE



28/30 Bx - 36/38 Bx Hot Break / Cold Break Conv / Bio Available in: Bag in Box 2x5 Kg Bag in Box 1x10 kg Drums 230 kg Big Bag 960 kg

### **TOMATO** FINE PULP



8 mm - 10 mm Conv / Bio **Available in:** Bag in Box 1x10 kg Drums 215 kg Big Bag 900 kg

**BAG IN BOX** 



Brix: 12/14 Bx Conv / Bio **Available in:** Drums 215 kg Big Bag 900 kg

### **TOMATO PASSATA**



Brix: 8/10 Bx - 10/12 Bx Conv / Bio Available in: Bag in Box 1x10 kg Drums 215 kg Big Bag 900 kg

### **DRUMS / BIGBAG**









Available: 5 KG / 10 KG / 15 KG / 20 KG

### **TOMATO PRODUCTS**

### **TOMATO CUBES**



14×14 mm | 16×16 mm | 17x17mm | 19×19 mm Conv / Bio Available in: Drums 215 kg Big Bag 900 kg

### **TOMATO SEMI DRIED**



Types: Segment: 1/4, 1/5, 1/6 Cubes 3x3, 6x6, 8x10 mm Marinated



**Available in:** Cartoons 10 kg





**TOMATO** JUICE CONCENTRATE



Conv / Bio Available in: Drums 215 kg Big Bag 900 kg

### **FREEZE-DRIED**

With our selection of freeze-dried fruits, our ambition is to empower you to turn dreams come true.

**Production process:** Freeze-drying transforms fruit by "sublimating" their water content, changing it from a solid to a gas without any liquid stage in between. This way, the fruit keeps all its excellent Hqueaalti tniecsr. eases are carefully controlled during the freeze-drying process to preserve the fruit's flavours, nutrients and colours, thereby opening up plenty of potential usages for you.

**Recommended use:** In dry preparations, as inclusions for bars, chocolate bonbon decorations, last- minute dessert decorations and more.





Blueberries(Wild) Whole Powder



Raspberries Whole/ Grit Powder



Mango



#### Blackberries 🍕





Banana Slices(10 mm) Powder



Fruit Mixes Whole/ Slices/ Pieces / Powder

### FREEZE DRIED POWDERS PERFECT TRIO- NUTRITION, TASTE AND COLOUR

Production process: The ingredient is freeze-dried then reduced into a fine powder.

Recommended use: Macarons, meringues, bonbon fillings, truffle coatings, sauces, shortbread or pastry creams.





## **DEHYDRATED POWDERS**

#### **NO ADDITIVES-GLUTEN FREE, PURE POWDERS**

**Production process:** The ingredient is dehydrated then reduced into a fine powder. **Recommended use:** Applications for human food and pet food.



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## **CITRUS PEELS**

Citrus peel holds more concentrated fruit flavor than the juice or pulp and does not add to water content in food. This makes dried peel an excellent choice for adding orange, lemon, or lime flavor to baked goods, dressings, beer, desserts, and snacks.

In addition, peel does not contain citric acid and therefore doesn't curdle dairy, where juice and pulp do. This makes dehydrated peel perfect for cheesecake, ice cream, and other dairy-based products. Recommended use: Bakery, brewery, beverages, snacks, dressings, dairy formulas, culinary creations



Orange Peels Coarse Cut

Available Qualities: Coarse Cut, Square Cut, Fine Cut (Tea Bag Cut), Powder, Whole



#### Orange Peels Teabag Cut

Available Qualities: Coarse Cut, Square Cut, Fine Cut (Tea Bag Cut), Powder, Whole

#### Orange Peels Powder Available Qualities: Coarse Cut, Square Cut, Fine Cut (Tea Bag Cut), Powder, Whole



#### Lemon Peels Coarse Cut

Available Qualities: Coarse Cut, Square Cut, Fine Cut (Tea Bag Cut), Powder, Whole





#### Lemon Peels Teabag Cut

Available Qualities: Coarse Cut, Square Cut, Fine Cut (Tea Bag Cut), Powder, Whole



Lemon Peels Powder Available Qualities: Coarse Cut, Square Cut, Fine Cut (Tea Bag Cut), Powder, Whole Sustainably sourced liquorice roots are processed with the right cut size, shape and color for obrtaining the best results in formulations.

Also for the formulas requiring sweeter and less earthy taste we offer peeled (decorticated) or scrubbed licorice roots in many different forms and calibers. Our licorice roots can be used for the extraction of Glycyrrhizic Acid, Mono Ammonium Gycyrrhizinate(MAG), Glabridin. Recommended use: Tea bags, Bakery, brewery,

beverages, confectionary.

### **LICORICE ROOT**



Licorice Root Sticks Available Qualities Whole in Bales,18 cm,15 cm ,10 cm 12-15 cm ,6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut), Powder



Licorice Root Chopped Available Qualities Whole in Bales,18 cm,15 cm ,10 cm 12-15 cm ,6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut), Powder



Licorice Root Coarse Cut Available Qualities Whole in Bales,18 cm, 15cm,10 cm, 12-15cm, 6-7cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut), Powder



Peeled Licorice Root Coarse Cut Available Qualities Whole in Bales,18 cm,15 cm ,10 cm 12-15 cm ,6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut),Powder



Licorice Root Fine Cut Available Qualities Whole in Bales,18 cm, 15cm, 10 cm, 12-15 cm, 6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut), Powder



Licorice Root Cutting Available Qualities Whole in Bales,18cm, 15cm, 10 cm, 12-15 cm, 6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut), Powder



Peeled Licorice Root Sticks Available Qualities Whole in Bales,18 cm,15 cm ,10 cm 12-15 cm ,6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut),Powder

Certified Organic available



Licorice Root Powder Available Qualities Whole in Bales,18 cm, 15cm, 10 cm, 12-15 cm, 6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut), Powder



Licorice Root Fiber Available Qualities Whole in Bales,18cm, 15cm, 10 cm, 12-15 cm, 6-7 cm Sticks, Chopped, Coarse Cut, Fine Cut (Tea Bag Cut), Powder



### NUTS

### **PISTACHIOS**



Shelled Pistachio





Peeled Pistachio Grit 2-4 mm Conv/ Bio



Peeled Pistachio Flour





100% Pistachio Paste

Conv/ Bio (100%)



Raw shelled Hazelnuts

Conv/ Bio 🏼 🌾



Peeled Roasted Hazelnuts







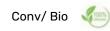
**Roasted Hazelnut Flour** 



### **PASTE FOR PRIVATE LABEL**



Pistachio Cream

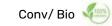




- Almond Cream
  - Conv/ Bio



Hazelnut Cream









# **GRAINS** LEGUMES

### **FARRO PERLATO**



Farro Perlato Conv/ Bio Origin: Turkey

**CHICKPEAS** 





Orzo Perlato Conv/ Bio Origin: Turkey

### **GREEN LENTILS**



Chickpeas Conv/ Bio Origin: Italy /Turkey



Green Lentils Conv/ Bio Origin: Italy/Turkey





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### Ekoterra Food Srl

info@ekoterrafood.com

+39 3427056858



SDI: M5UXCRI PIva: 12681060013



